



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA

### OGRELOGIC SOLUTIONS (P) LTD

### Campus Recruitments 2018 Passed out Batch

Batch	2018
Website	<a href="http://www.ogrelogic.com">www.ogrelogic.com</a>
Job Title	Executive - Business Development
Date of Joining	January for PG February for UG
Eligible Degrees	B.Tech / BCA / B.Sc / BBA / MBA/ M.Sc/ M.Sc
Eligible Branches	ALL
Eligibility Criteria	No Criteria
Location	India - Delhi
Compensation (CTC)	UPTO 3.00 LPA
Roles & Responsibilities	<ul style="list-style-type: none"><li>• Good Interpersonal and communication skills</li><li>• Strong Convincing Power.</li><li>• Good sales and persuasion skills.</li><li>• Problem analysis and problem-solving.</li><li>• Have to keep accurate and detailed records of calls made and results achieved.</li><li>• Generating leads and efficiently keeping in regular contact with existing prospects</li><li>• Presenting to senior decision makers within the company (AMBD, MBD )</li><li>• Understanding and keeping up-to-date with constant developments in the digital marketing and agency social media space</li><li>• Identifying areas for expansion and development.</li><li>• Developing a targeted long-term new business strategy to target international clients and foster growth in these key areas for the future</li><li>• Delivering against these targets to ensure revenue expectations are met</li></ul>
	<ul style="list-style-type: none"><li>• Excellent communication skills and strong telephone manner.</li></ul>

<p>Other Desired Skills / Competencies</p>	<ul style="list-style-type: none"> <li>• Knowledge of the IT industry is an advantage.</li> <li>• Ability to write detailed follow up notes for business reporting.</li> <li>• Mature attitude with a capability to discuss business issues.</li> <li>• Confident, self-motivated and commission driven.</li> <li>• Friendly personality and team player.</li> <li>• Educated to bachelor's degree level.</li> <li>• Self-starter who is target-driven and motivated – must be comfortable in a target oriented environment</li> <li>• Must be willing to work in different shift timings pertaining to different target geographies, including night shifts.</li> <li>• Excellent communication and presentation skills (telephone and written)</li> <li>• Consultative sales skills: our audience is made up of international clients and requires a balance of soft sell approach and hard sell closure</li> <li>• Excellent time management, an individual who thrives on working autonomously</li> <li>• The ideal candidate will be determined, outgoing, positive, articulate and diplomatic</li> </ul>
<p>How to Apply?</p>	<p style="text-align: center;"><a href="#"><u>CLICK HERE</u></a></p> <p>(Last Date to apply for this placement drive is 5<sup>th</sup> Dec 2017 by 4:00 PM.)</p>

**My Best Wishes are with you!**

**Dr Ajay Rana  
Advisor**